

Leashing a CAT

2016 Fort McMurray Wildfire



Corporate Structure

The Co-operators Group Limited

Co-operators Financial Services Limited

P&C Operations

Life Operations

Investment Management

Brokerage Operations

Corporate & Other

Capital, Financing &

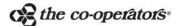
Corporate Operations

4th Largest P&C Company by Direct Premiums¹

the co-operators

Sovereign

General Insurance Company 10th Largest Life Company by Direct Premiums¹









28th Largest Pension Manager by AUM²



Over 250,000 policies under administration











- 1. Based on DWP for 2017. Source: MSA P&C and L&H Researcher.
- 2. Based on assets under management at December 31, 2017. Source: Top 40 Money Managers, Benefits Canada

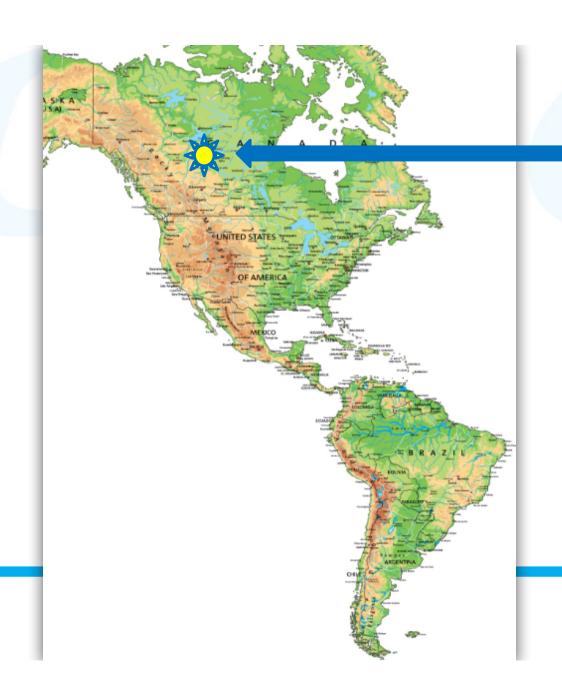


Voting Question #1

What was the costliest natural disaster in the world from 1980 to 2017?

- 1 2005 Hurricane Katrina
- 2 2011 Japan Earthquake/Tsunami
- 3 2016 Fort McMurray Wildfire
- 4 None of These





Fort McMurray, Canada



May 3, 2016 Fort McMurray Wildfire, "The Beast"



"The Beast" Video Clip #1



The first images are devastating

The emotional and financial toll is

enormous





6 neighbourhoods & 2400 homes are destroyed





Voting Question #2

What is the most significant natural disaster risk facing your insurance members?

- 1 Wildfire
- 2 Hurricane or Flood
- 3 Earthquake
- 4 Other



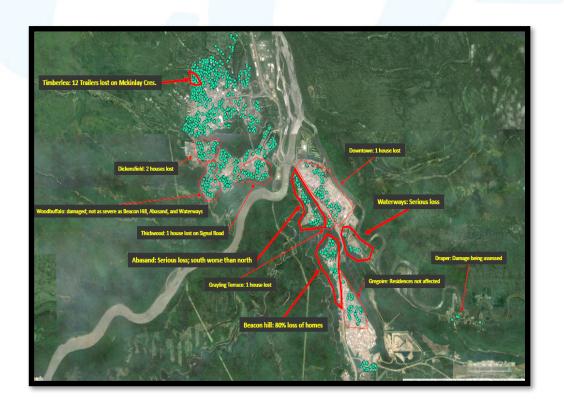
Our Response – First Steps

- Set up disaster queue in our Claims Contact Centre
- Use technology proactively reach out to clients (Email alerts, auto diallers, social media, twitter, facebook, website)
- Mobilize major event teams and property teams
- Within 24 hours, set up in all evacuation centres





The Co-operators Exposure

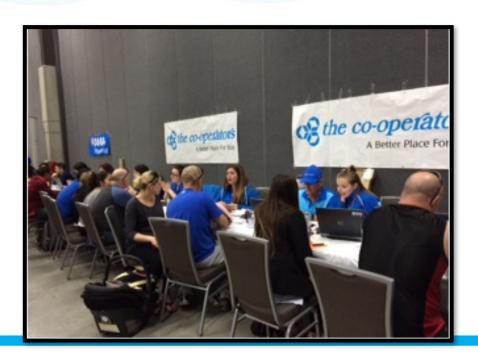


People evacuated	90,000
Structures Lost	2400
Co-op Claims	5068
Co-op Clients – lost their	
home or business	301
Co-op Partial/Moderate	
Home Damage	3000
Co-op Incurred	\$375 M



Evacuation Centres

- Our claims staff were located in 11 evacuation centres and 3 sales offices
- By May 16 (2 weeks in) paid \$9.9 M in living expenses to clients



"One little girl,
about 3 years old
was so excited
because the teddy
bear she got inside
of the backpack
was just like the
one she had to
leave at home...







Challenges We Faced

- Size and Complexity of Event
- Length of Evacuation & Isolated Location
- Social Media

"Plans are useless but planning is indispensable"



Size and Complexity of the Event

- The event was MASSIVE for us
- Technology: Segmenting Work and Finding Resources for initial response and for long term claims handling
- Post catastrophic inflation
- Coverage Interpretation and CAT Forum
 - Extended living expense coverage for clients beyond our policy wording
- Emotional & Physical Fatigue





Length of Evacuation & Isolated Location

- Concern for Community means being in Fort McMurray
- Locate & rent claims office space. Furnish It. Buy supplies and equipment
- Find hotels and pay in advance!









Length of Evacuation: Educating Clients

- Fort McMurray was not the same town
- How to prepare for re-entry
- What to take with them
- What to do when they arrived at their home
- Non-perishable Food and Water







Social Media

Our thoughts are w/ those impacted by #ymmfire & we're working hard to support our clients.

Andrea Huncar CBC @ @andreahuncar

Just heard from The Co-operators and they have agreed to cover Florence Maeko's rental car. cbc.ca/beta/news/cana... #ymmfire #cbc #yeg



The Co-operators @The_Cooperators · 27 May 2016

#ymmfire evacuees - we've extended 'prohibited use' coverage from Jun 1-15.

Get the facts: bit.ly/1TKBL4z



Following

We're experiencing higher than normal call volumes in our claims response centres. Pls keep trying. We're working on resolving this issue.



How much did "The Beast" cost?

- √ \$9.9 billion dollars total (direct & indirect costs)
- √ \$3.6 billion dollars insured loss



Voting Question #3

Does your company offer insurance coverage that would allow a member who lost their home to rebuild with sustainable or resilient building materials?

- **1** Yes
- **2** No



Co-operators Team Video Clip #2



Thank you!