



Performance Development at Achmea

8 december 2021

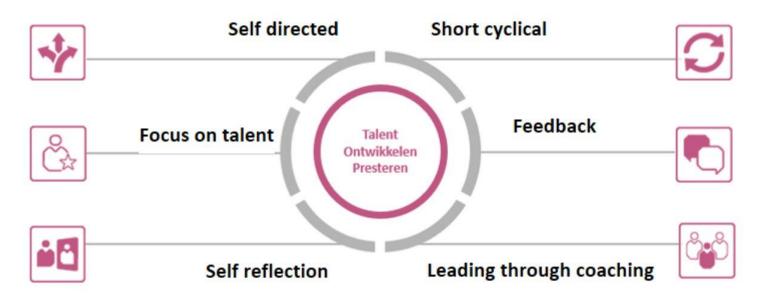


Performance Development TOP: 3 Goals - 6 Elements



3 Goals

- Encourage Learning Agility
- Increase performance ability
- Enhance job satisfaction



Appreciating is more than rewarding





- Hygiene factors prevent dissatisfaction
 - o Salary
 - Additional benefits
 - Physical work environment









- Achmea provides offers good employment conditions and benefits and has employees that perform well
- Employees don't receive a review score anymore;



- · Differentiation in salary increase results in frustration among employees
 - It leads to feelings of being disadvantaged
 - If differences in salaries increase too much. motivation suffers leading to a decrease in quality and performance

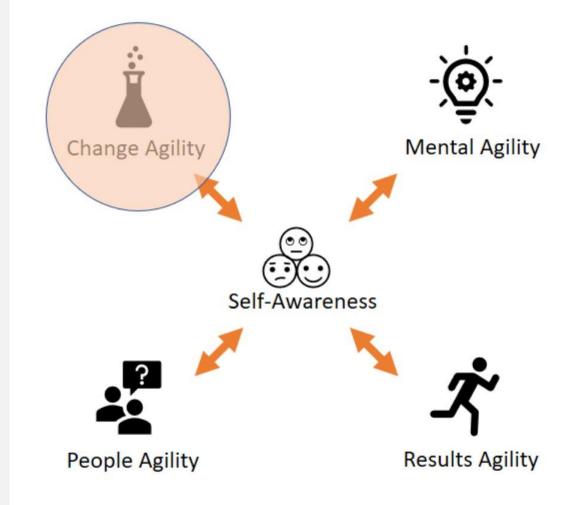


- · Intrinsic motivation is the key
 - Strong indicator of performance
 - Is stimulated by rewards in line with personal drivers such as purpose, autonomy and mastery







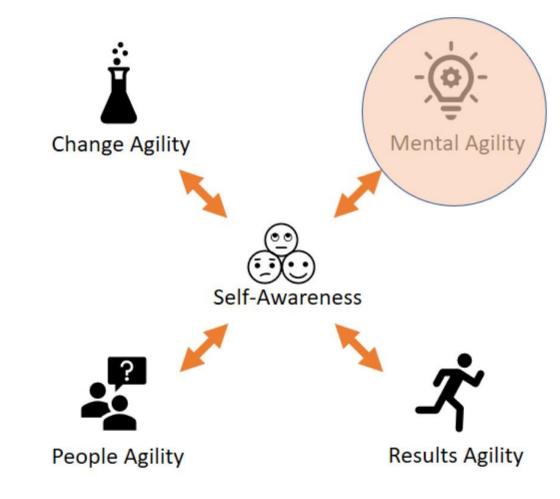




Change Agility

experimenting

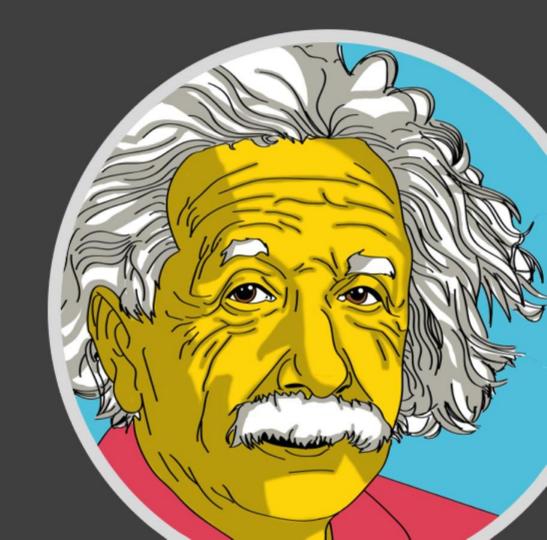
learning through trial & error

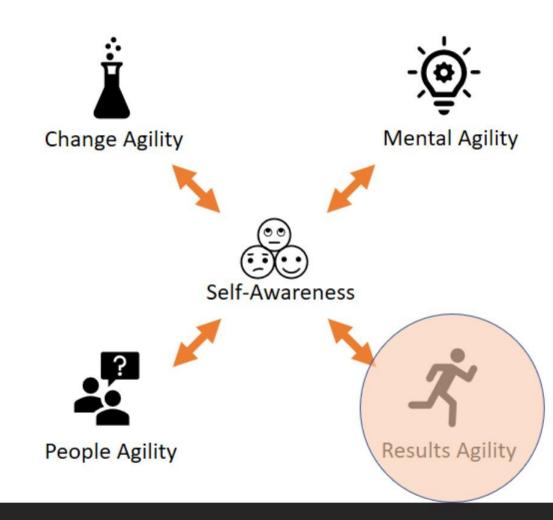


Mental Agility

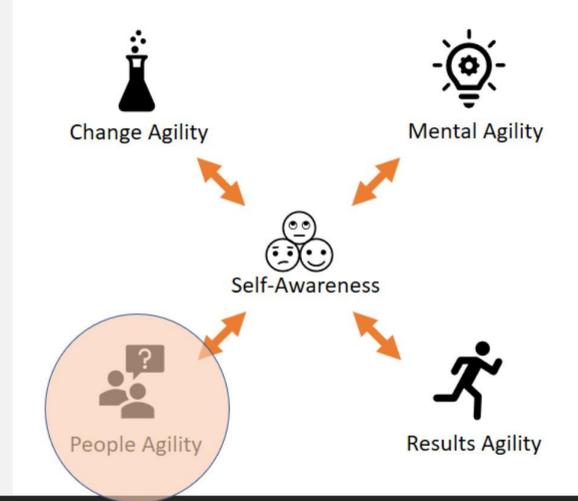
gathering & combining knowledge

1+1=3!

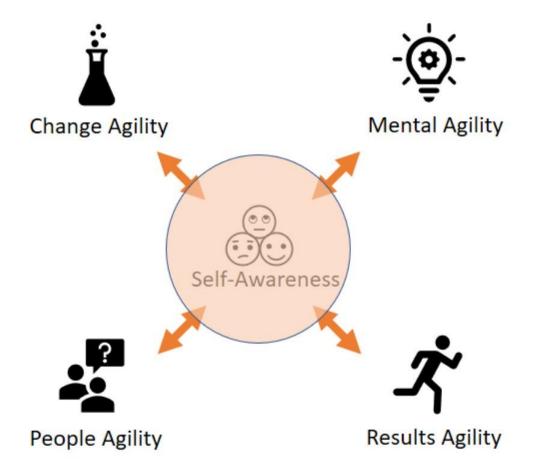












Self-awareness critical self-reflection





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Talent

Talent Recruitment

 Identification of applicants with future potential

Talent Development

Encouraging Continuous Learning;
Development & Growth

Talent Management

- Identification of High Potentials
- Orchestrate succession Planning

