

Transitioning to a Net Zero future

Mark Versey CEO Aviva Investors

28 October 2022

This document is for professional clients, institutional/qualified investors and advisors only. It is not to be distributed to or relied on by retail clients.

Aviva Investors: Interna

Net Zero 2040 Ambition

Aviva's plan is to become a Net Zero carbon emissions company by 2040* – the first of any major insurance company to target this ambitious goal Aviva is targeting Net Zero on carbon emissions we produce by 2030, from our suppliers by 2030 and from customer and shareholder investments by 2040

Today

- First major UK financial services company to target Net Zero carbon by 2040
- Operational emissions cut by 76% since 2010
 New 'Climate Engagement Escalation Programme' to drive change in companies with a large carbon footprint
- Climate targets submitted to the Science Based Targets initiative for validation
- Offering customers Climate Transition Funds and Net Zero-aligned default pensions
- Annual reporting on progress and first insurer to commit to putting our climate disclosures (TCFD) to an AGM vote

By the end of 2021

• Aviva will stop underwriting insurance for companies making more than 5% of their revenue from coal or unconventional fossil fuels, unless they have signed up to Science Based Targets

By the end of 2022

- Divest from companies which make more than 5% of their revenue from coal unless they have signed up to Science Based Targets.
- Invest a further £10bn of assets from its autoenrolment default funds and other policyholder funds into low carbon strategies (of which £5bn has already been announced)

By 2025

• Aviva will cut 25% of the carbon intensity in our investments

- Source 100% renewable electricity for all offices, which total 230,231 square metres
 Use 100% electric/hybrid new vehicle leases
- for our 1,540-strong motor fleet • We'll invest £6bn in green assets, including
- £1.5bn of policyholder money into climate transition funds
- Aviva Investors will invest £2.5bn in low carbon and renewable energy infrastructure and deliver £1bn of carbon transition loans

By 2030

• We'll cut 60% of the carbon intensity in our investments

 Run Net Zero operations and have a Net Zero supply chain
 £100m committed to

 £100m committed to nature-based solutions

111

By 2040

• We'll be a Net Zero company with Net Zero carbon investments



Read more about our climate goals at www.aviva.com/climate-goals.

*This will cover shareholder and policyholder assets where we have control and data; and the main asset classes of Aviva's core markets (credit, equities, direct real estate and sovereign debt). We will be able to expand this further as new data and methodologies become available. For more details please see www.aviva.com/climate-goals.

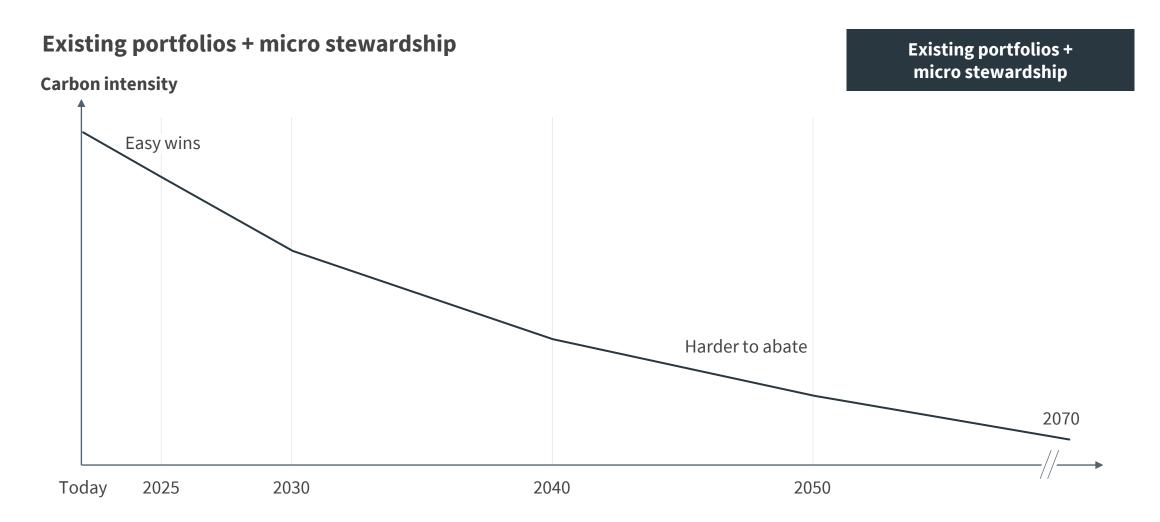


Investment portfolio measurement challenge

Carbon Intensity (Scope 1&2)

	Asset class	Backward looking	Forward looking
Data availability	Equity		
	Corp. bonds		
	Direct property		
	Sovereign bonds		
Methodology availability	Infrastructure		
	Other (eg. Structured Finance)		
	Cash, derivatives,		
	In scope of 25% carbon reduction by 2025		Data / methodology available Methodology under developme Gaps to close





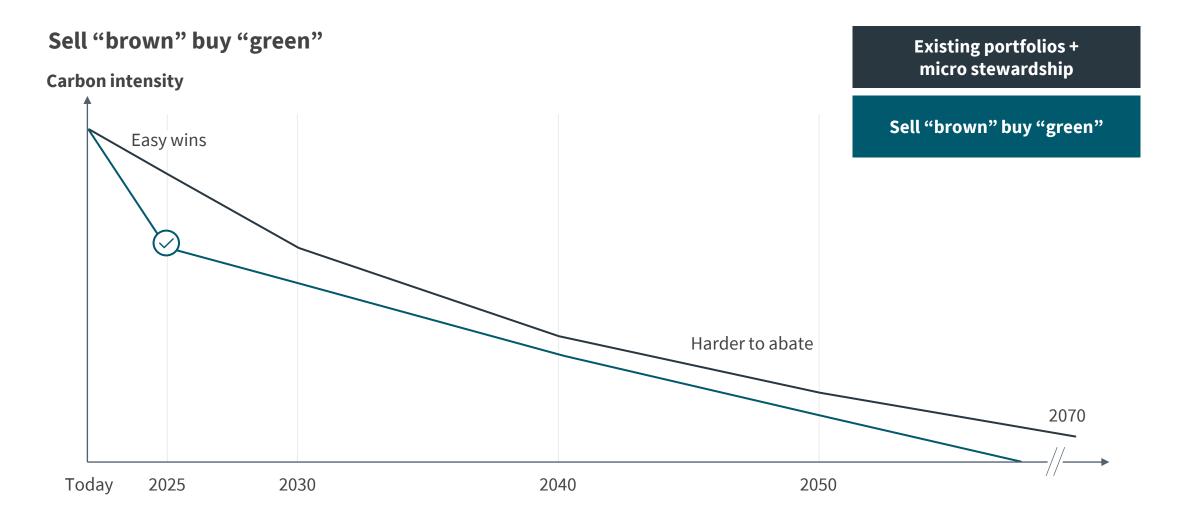


Targeted escalation

A robust escalation approach to track and drive progress through life of programme









Today's financial system is undermined by market failures



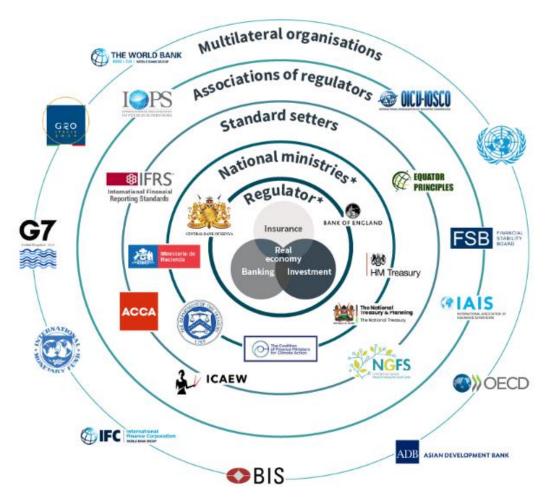


Five decades at the forefront





International Financial Architecture

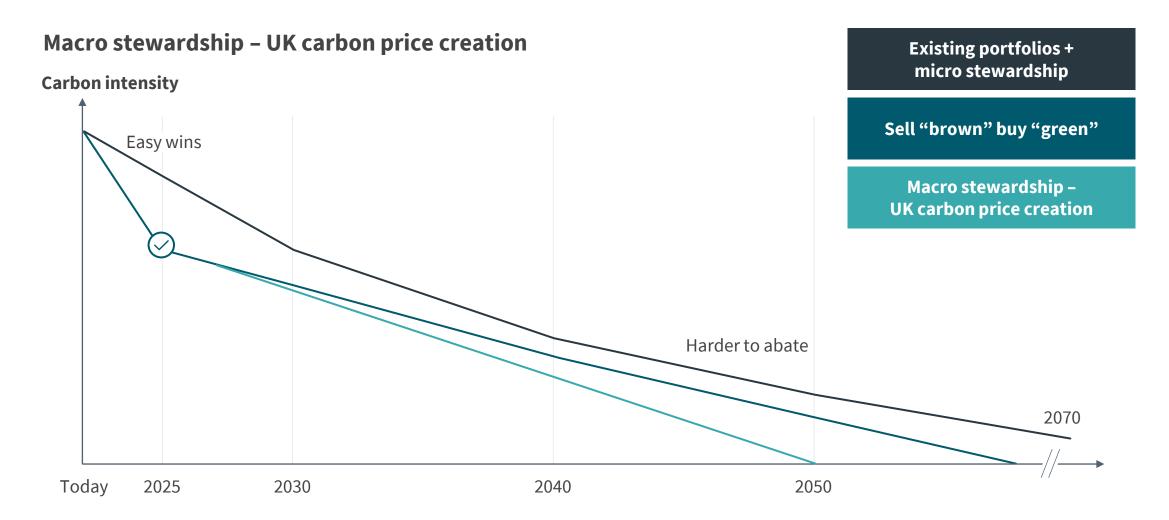


Note: This is not a completely exhaustive view – but highlights key global organisations due to their mandate.

*Illustrative examples.

Source: Aviva Investors, September 2022.



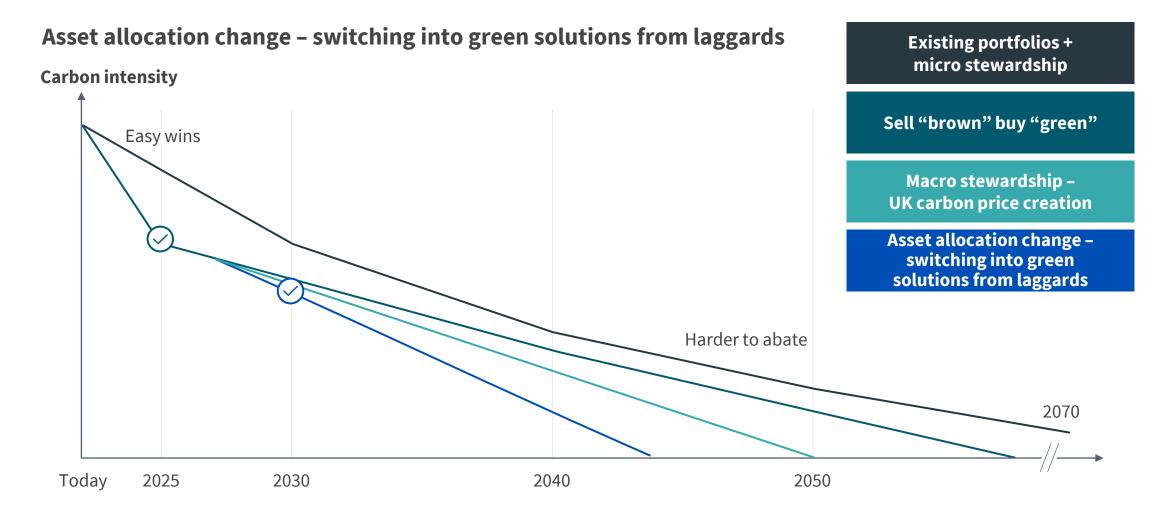




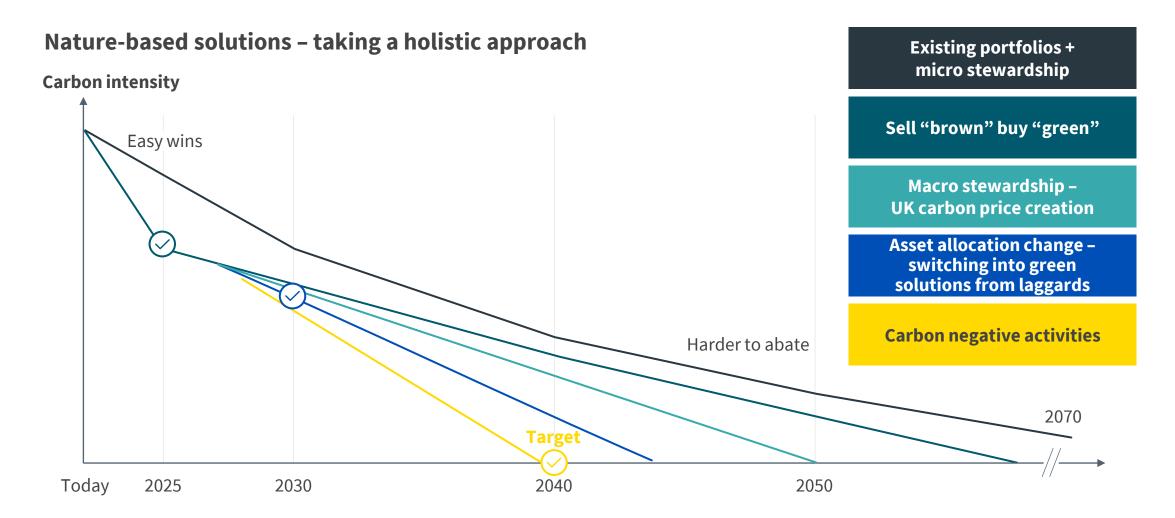
"the greatest commercial opportunity of our time "K Carney

Source: Net zero goal 'greatest commercial opportunity of our time,' says Mark Carney (climatechangenews.com)











Asset managers: a multi-levered approach







A robust escalation approach to track and drive progress through life of programme







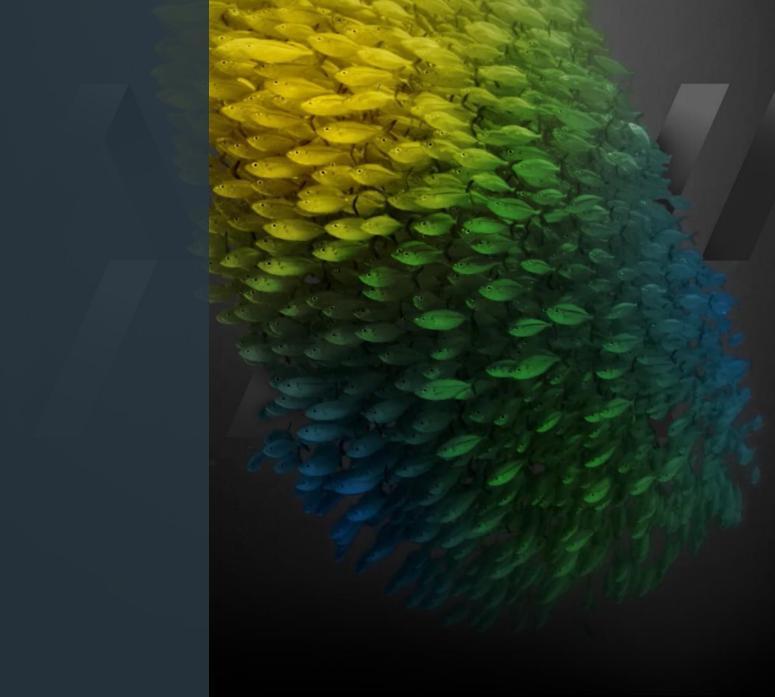


Sources: Aviva 2022; Aviva Investors 2021; Aviva Investors 2022; Aviva Investors 2022; TCFD 2022.





Thank you



Important Information

THIS IS A MARKETING COMMUNICATION

Except where stated as otherwise, the source of all information is Aviva Investors Global Services Limited (AIGSL). Unless stated otherwise any views and opinions are those of Aviva Investors. They should not be viewed as indicating any guarantee of return from an investment managed by Aviva Investors nor as advice of any nature. Information contained herein has been obtained from sources believed to be reliable, but has not been independently verified by Aviva Investors and is not guaranteed to be accurate. Past performance is not a guide to the future. The value of an investment and any income from it may go down as well as up and the investor may not get back the original amount invested. Nothing in this material, including any references to specific securities, assets classes and financial markets is intended to or should be construed as advice or recommendations of any nature. Some data shown are hypothetical or projected and may not come to pass as stated due to changes in market conditions and are not guarantees of future outcomes. This material is not a recommendation to sell or purchase any investment.

In Europe this document is issued by Aviva Investors Luxembourg S.A. Registered Office: 2 rue du Fort Bourbon, 1st Floor, 1249 Luxembourg. Supervised by Commission de Surveillance du Secteur Financier. An Aviva company. In the UK Issued by Aviva Investors Global Services Limited. Registered in England No. 1151805. Registered Office: St Helens, 1 Undershaft, London EC3P 3DQ. Authorised and regulated by the Financial Conduct Authority. Firm Reference No. 119178. In Switzerland, this document is issued by Aviva Investors Schweiz GmbH.

In Singapore, this material is being circulated by way of an arrangement with Aviva Investors Asia Pte. Limited (AIAPL) for distribution to institutional investors only. Please note that AIAPL does not provide any independent research or analysis in the substance or preparation of this material. Recipients of this material are to contact AIAPL in respect of any matters arising from, or in connection with, this material. AIAPL, a company incorporated under the laws of Singapore with registration number 200813519W, holds a valid Capital Markets Services Licence to carry out fund management activities issued under the Securities and Futures Act (Singapore Statute Cap. 289) and Asian Exempt Financial Adviser for the purposes of the Financial Advisers Act (Singapore Statute Cap.110). Registered Office: 1Raffles Quay, #27-13 South Tower, Singapore 048583. In Australia, this material is being circulated by way of an arrangement with Aviva Investors Pacific Pty Ltd (AIPPL) for distribution to wholesale investors only. Please note that AIPPL does not provide any independent research or analysis in the substance or preparation of this material. Recipients of this material are to contact AIPPL in respect of any matters arising from, or in connection with, this material. AIPPL, a company incorporated under the laws of Australia with Australian Business No. 87 153 200 278 and Australian Company No. 153 200 278, holds an Australian Financial Services License (AFSL 411458) issued by the Australian Securities and Investments Commission. Business Address: Level 27, 101 Collins Street, Melbourne, VIC 3000 Australia

The name "Aviva Investors" as used in this material refers to the global organization of affiliated asset management businesses operating under the Aviva Investors name. Each Aviva investors' affiliate is a subsidiary of Aviva plc, a publicly- traded multi-national financial services company headquartered in the United Kingdom. Aviva Investors Canada, Inc. ("AIC") is located in Toronto and is registered with the Ontario Securities Commission ("OSC") as a Portfolio Manager, an Exempt Market Dealer, and a Commodity Trading Manager. Aviva Investors Americas LLC is a federally registered investment advisor with the U.S. Securities and Exchange Commission. Aviva Investors Americas is also a commodity trading advisor ("CTA") registered with the Commodity Futures Trading Commission ("CFTC"), and is a member of the National Futures Association ("NFA"). AIA's Form ADV Part 2A, which provides background information about the firm and its business practices, is available upon written request to: Compliance Department, 225 West Wacker Drive, Suite 2250, Chicago, IL 60606

RA22/0124/17102023

