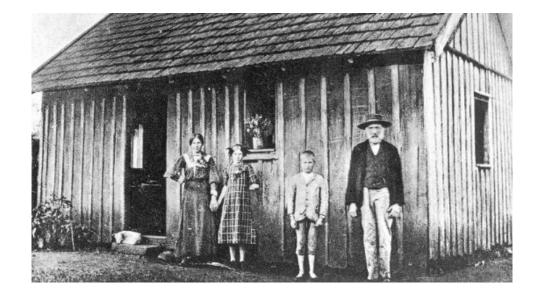
Folksam and climate change

Emilie Westholm, Head of Responsible Investment and Corporate Governance

Johannes Jögi, Head of Manager Selection

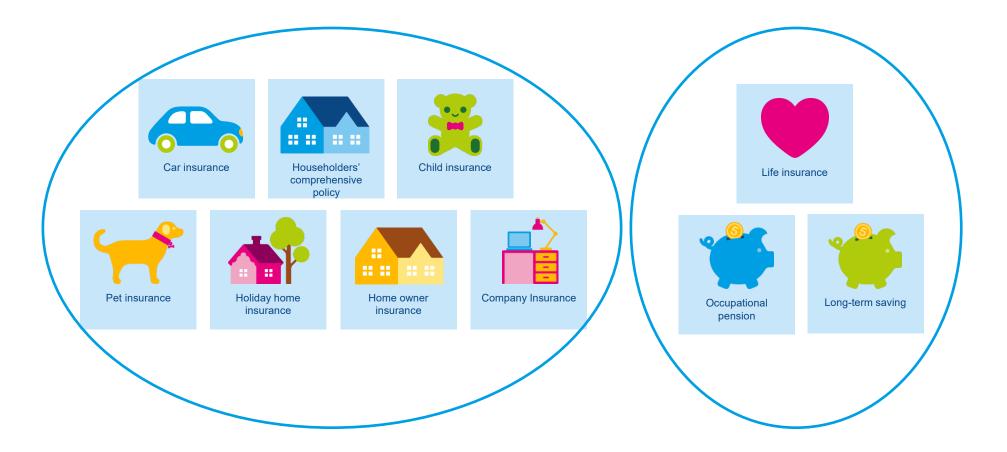


This is the Folksam Group



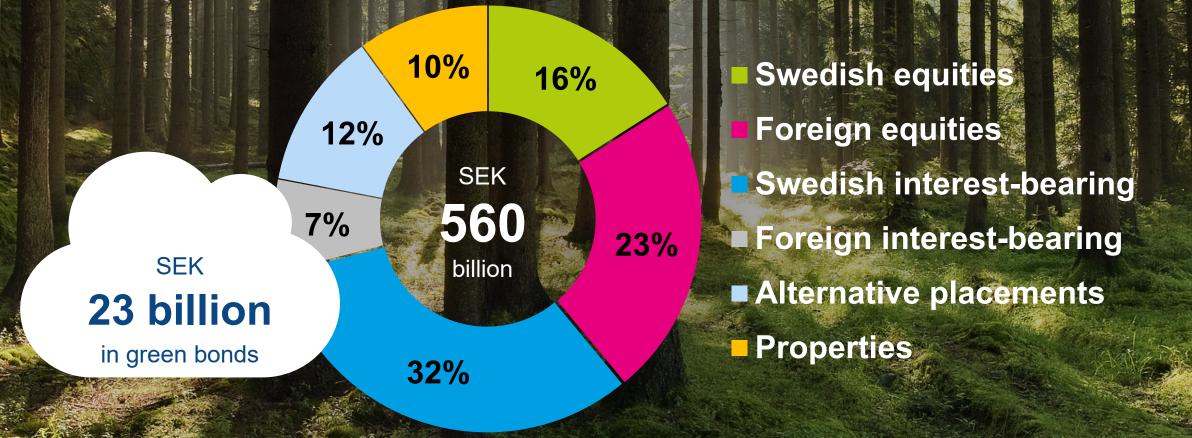


Our offer





Folksam Group's managed assets, 30 Sep 2023





Why care about climate change?









Guiding documents





The OECD Guidelines for Multinational Enterprises













UN Convened Net Zero Asset Owner Alliance







Commitment Net-Zero Asset Owner Alliance

- "Commit to transitioning investment portfolios to net-zero GHG emissions by 2050"
- "Consistent with a maximum temperature rise of 1.5°C, taking into account the best available scientific knowledge"
- "Regularly reporting on progress, including establishing intermediate targets every five years"
- "Emphasize GHG emissions reduction outcomes in the real economy"
- "Reach this Commitment, especially through advocating for, and engaging on, corporate and industry action, as well as public policies"
- "This Commitment is made in the expectation that governments will follow through on their own commitments"





Intermediary targets

Engagement Targets

- Engagement with 20 companies with a focus on highest emitters or those responsible for 65% of emission in portfolio (either Direct, Collective, or via Asset Manager)
- Contribute to

Sub-portfolio

Scope 3

- Sector Engagement with corporates in target sectors
- Asset Manager Each member to participate in at least one engagement with the pre-identified (largest) 4 Asset Managers

(per IPCC 1.5°C SR scenarios) on Listed Equity and Publically Traded Corporate Debt, with the

Covers Portfolio Emissions Scope 1 & 2, tracking of

Absolute or intensity-based reduction against 2019

same recommended for Real Estate and/or CRREM

Alliance position papers

(later Portfolio) Emission Targets

national pathways used

base year recommended

AOs to set action targets on policy advocacy

-16% to -29% CO₂e reduction by 2025

Sector Targets

- Intensity-based reductions on Alliance priority Sectors (0&G, Utilities, Steel, and Transport – Aviation, Shipping, Heavy and Light Duty Road)
- Scope 3 to be included wherever possible
- Sector specific intensity KPIs recommended
- Sectoral Decarbonization Pathways used to set targets

1.5 degree Net-Zero by 2050 Real World Impact

Financing Transition Targets

- Report on progress on climate-positive investments
- Focus on renewable energy in Emerging Markets, Green Buildings, Sustainable Forests, and Green Hydrogen, among others
- Contribute to activities enlarging the low carbon investment universe and building solutions

Folksam

Greening the investment portfolio

Case study

Global equities and endowment insurance



Background

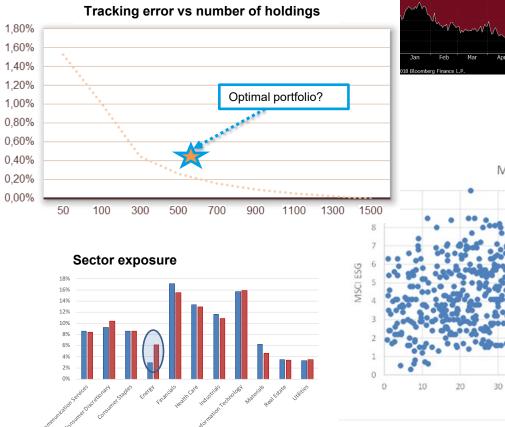
- Equity portfolio
 - Pre 2007 active portfolio management in house
 - 2007 passive portfolio management outsourced
 - 2014 initial thoughts and prerequisites emerging
- Responsible Investments
 - 2000
 - The Folksam group initiates work related to responsible investment and ethical portfolio management, at the time a progressive initiative compared to the Swedish market in general
 - 2016
 - Responsible Investment as a team is integrated with the Asset Management department
 - Emphasis on green bonds and refinement of sustainability analysis within our real estate investments and alternative investments
 - 2017
 - A firm intention to further develop the sustainability properties of our equity portfolios

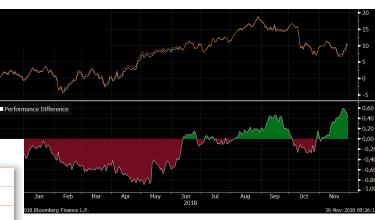


Considerations

Strategic exposure to global equity markets?

- Optimal portfolio
- how many holdings?
- Benchmark
- Screened or unscreened?
- Restrictions in the portfolio construction?
 - Sector exposure
 - Geographical exposure
 - Individual exposure
- Cost efficiency
 - Liquidity risks
 - Turnover and rebalancing
 - Transaction costs





MSCI vs Sustainalytics



Investment process –

the way we assemble the equity portfolio

- Sustainable and responsible ownership an integrated part of the portfolio construction
- Minimum levels on ESG-rating applied
- Preferring stocks with low sustainability risk over stocks with high sustainability risks
- Maximum tolerance on CO2-footprint and refined selection process within the energy sector are applied
- The outsourcing partner managed through discretionary instructions

Portfolio construction process Foreign equity Asset class and beta definition (foreign equities (ex Sweden) • approx. 1500 constituents

- Within

Excluding criteria's

- approx. 100 companies An initial sustainability filtering

- the poorest scoring constituents are removed

- higher hurdles for constituents within the energy sector applied

- approx. 125 constituents removed from universe

"Best in class" from an ESG perspective

- Within each sector companies with high rankings on ESG are included

- Approx 20% of constituents are removed

• An investable universe of approx. 1000 constituents remains

- Other boundaries applied
- Portfolio CO2-footprint <50% of benchmark
- Dedicated process within energy sector
- Target on maximum constituents of final portfolio construction

Portfolio optimization on risk and return factors

- Optimal portfolio with approx. 500 constituents

 Continuous screening of the portfolio based on external information providers to ensure holdings match our investment criteria's.

13

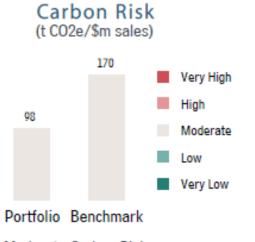
• Combined with proactive active ownership according to Folksam criteria.

Folksam

The updated portfolio improved carbon footprint and ESG-properties



Portfolio	ESG score	
Market	6,06	
Folksam Equity, foreign	6,59	

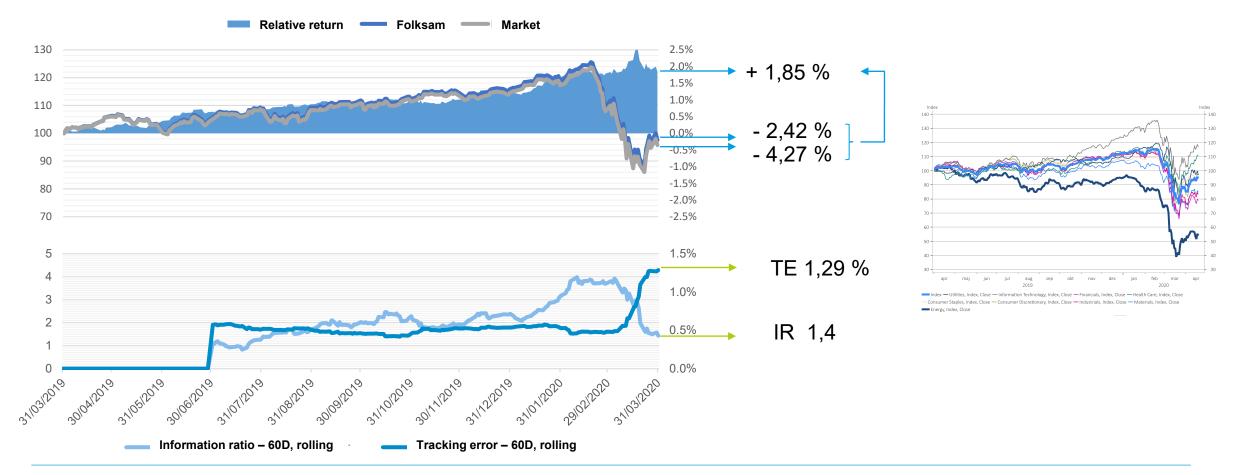


Moderate Carbon Risk 42.4% less than benchmark



Global equities – experience from year one

positive relative return combined with improved sustainability key-ratios





The endowment insurance offering

articulating the articles

- A guided mutual fund offering
 - Selection process, external funds
 - Meeting the customers preferences
 - Some 400 advisors
 - Portfolio construction, asset allocation, risk and return
 - Sustainability
- 2022
 - Sustainability an important part of the Folksam brand
 - The Sustainable Finance Disclosure Regulation (SFDR)
 - Avoid Article 6, seek Article 8 and 9
 - Add impact funds

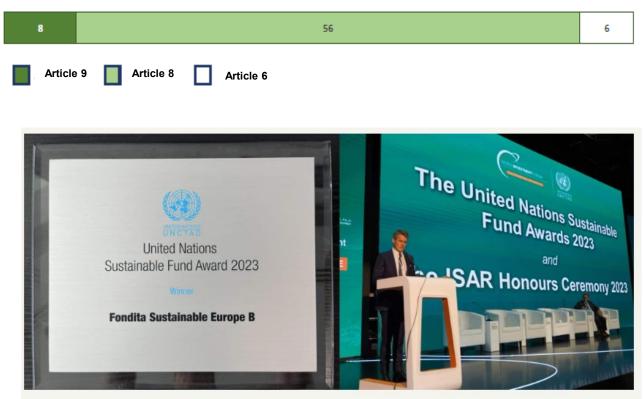


The endowment insurance offering

Q3 2023

- The customers access to mutual funds that meet sustainability preferences
 - Article 6 products do not report PAI-statements or minimum share of sustainable investments
 - Availability to Article 8 and 9 gives the customer and the advisor flexibility to design savings portfolios that meet both risk and return needs as well as sustainability preferences
- 2023 UNCTAD SUSTAINABLE FUND AWARDS
 - "To encourage the development of high-quality, highimpact sustainable funds, and to encourage the channeling of funds to SDG-related sectors and to developing countries, the UNCTAD sustainable fund awards recognize outstanding funds that demonstrate the highest standards of sustainability and impact, while outperforming their respective financial performance benchmarks."

Distribution of products according to SFDR classification





Greening the investment portfolio

Engagement framework and targets



Folksam AOA Engagement Framework & Targets

Category B The company has defined Climate Category C targets, but not science The company reports based GHG data, but has no defined climate targets Status 2023: 56% of Target Group Status 2023: companies have a 0% of all Target Group climate target but not companies have no SBTI aligned defined climate targets Targets – 2025: 20% of companies with Target – 2025: a not SBTi aligned 50% of companies in climate target should this category should have committed to the have established some SBTi/similar by 2025. kind of climate target by 2025.

The Company has

defined climate targets approved by the SBTi or similar

Category A

Status 2023: 44% of our Target Group companies have an approved SBT/similar

50% of our Target Group companies should have an approved SBT/similar

Target - 2025:

by 2025

Folksam

Category D

The company does not report GHG data.

Status 2023: 100% of all Target Group companies report Scope 1 & 2 emissions

Target – 2025:

100% of all Target Group companies should report Scope 1 & 2 emissions.

100% of all Target Group companies should report Scope 3 by 2025 on a comply or explain basis.

100% of companies with a SBT commitment should have established an SBTi approved target by 2025

Forbes

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Oct 13, 2021, 01:25pm EDT | 2 247 views

This Is The World's First 'Fossil-Free Steel' Vehicle: Autonomous, Electric—And A Volvo



Sustainability Climate research, renewables and circularity

Listen to article 6 minutes

David Vetter Senior Contributor ①



Volvo's load carrier is autonomous, fully electric and made using fossil fuel-free steel. ${\scriptstyle \odot \rm AB}$ Volvo

Folksam ökar ägandet i SSAB 🛛 🖸 🛅 🖻 för att stötta fossilfri omställning

MÂN, JUN 21, 2021 07:00 CET



Folksam har i dag flaggat för ett ökat innehav i stålföretaget SSAB. Innehavet uppgår nu till cirka 5,2 procent av rösterna och 2,1 procent av kapitalet. Syftet med det större innehavet är att som långsiktig ägare vara med och stötta SSAB:s omställning till fossilfri ståltillverkning, samtidigt som investeringen på sikt förväntas ha god potential att ge en attraktiv avkastning till Folksams kunder.

- Att kunna producera fossilfritt stål är en av de viktigaste frågorna för att klara klimatomställningen, både i Sverige och globalt. Samtidigt är omställningen också viktig för att säkra svenska industrijobb. Vi har varit ägare i SSAB i många år, och vill nu vara med och ta ett mer långsiktigt ansvar för bolagets omställningsarbete, säger Ylva Wessén, vd för Folksamgruppen.





HSBC plans to phase out coal financing by 2040

By Tom Espiner Business reporter, BBC News

(11 March | Comments





HSBC has said it plans to ramp up its climate change policies and stop financing coal projects by 2040, as long as shareholders back the move.

It follows pressure from a coalition of investment firms and pension funds who called for stronger action from the bank on climate change.

Charity Shareaction, which led the group, said HSBC had put \$15bn (£11bn) into coal developers since 2018.

HSBC said it welcomed the group's decision to back its new plan.

Noel Quinn, HSBC's chief executive, said its proposal marked the "next phase" of the bank's so-called net zero strategy to cut carbon emissions, which was announced in October.

"This represents an unprecedented level of co-operation between a bank, shareholders, and NGOs on a critical issue, with a positive outcome for all," he added.



