

ICMIF Members: Key Statistics 2023

The latest edition of the International Cooperative and Mutual Insurance Federation's annual *ICMIF Members: Key Statistics* report presents an overview of the member companies that comprise ICMIF's global network of cooperative and mutual insurers and associates in 2023.

This report includes financial and non-financial analyses of ICMIF's 207 member organisations¹, including summaries of members' collective financial performance in 2022, a list of the largest ICMIF members by premiums written, and a breakdown of members' locations, legal structures, and affinity groups.

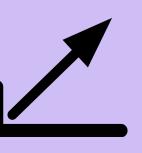
Some of the financial analysis in this report includes statistics from the 15-year period from 2007 to 2022 for comparison purposes². In such cases, previous years' aggregate figures have been updated to include changes that have taken place within the ICMIF membership and so some revisions to data shared in previous editions of the report will be noted.

¹ Figures on the total number of ICMIF members and related membership analysis are correct as of 31 October 2023.

² A constant exchange rate (from 31 December 2022) has been used for all previous years (unless otherwise stated), thereby eliminating the misleading effects of exchange rate fluctuations and thus ensuring accurate year-on-year comparisons.

The ICMIF membership in 2022

USD
236 billion
in premium income



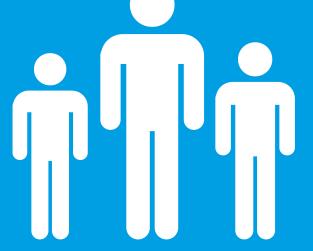
usp 102 billion in life business

usd 134 billion

in non-life business



230,596 staff employed



321,214,617 members/policyholders

members/policyholders served



USD 1.7 trillion

in total assets



Number of people employed by ICMIF members has increased by

19% since 2013*

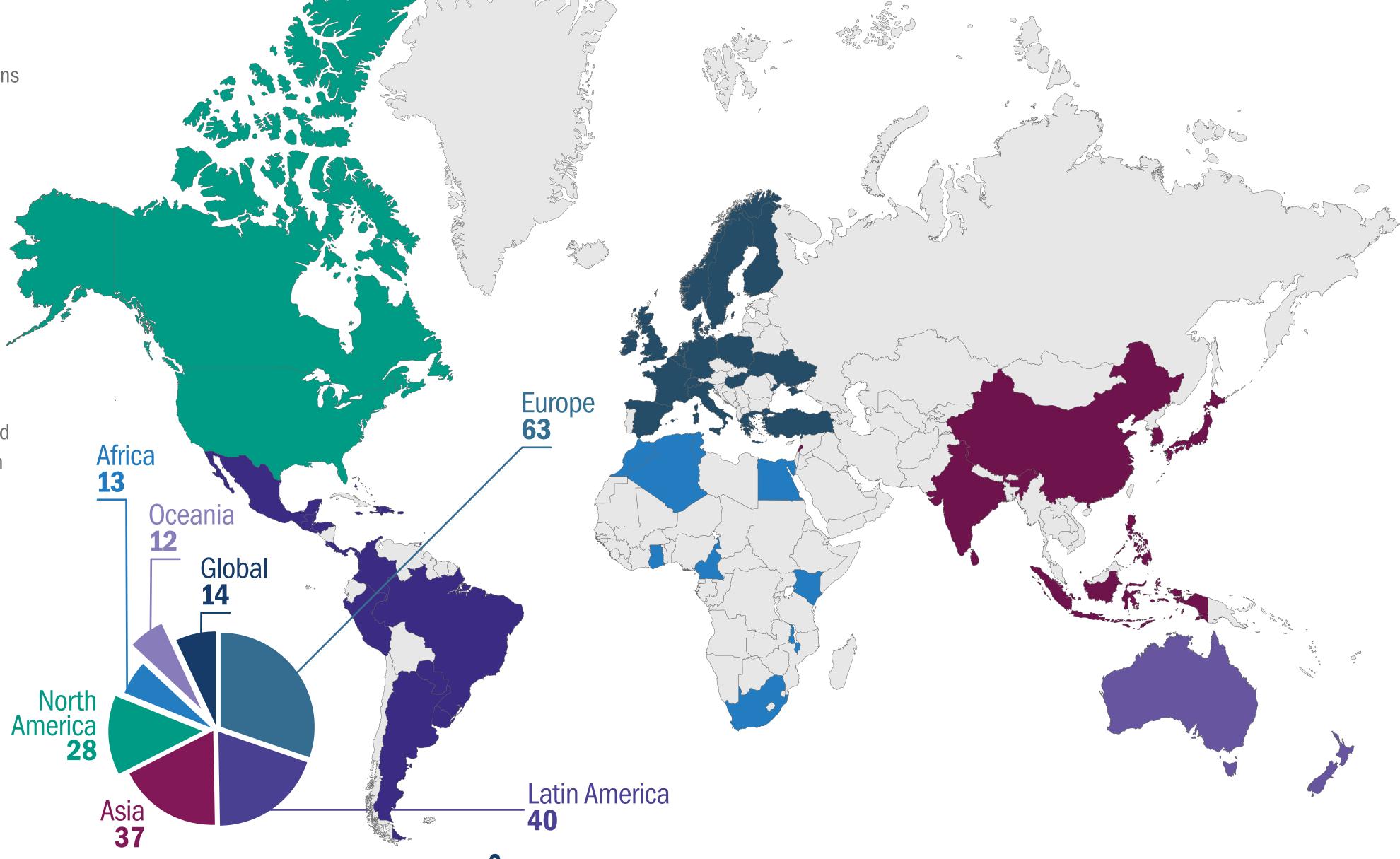
* First year of available employee data

Global network of member organisations

ICMIF represents 207 member organisations in 60 countries across all six regions of the world³.

Thirty percent of ICMIF member companies are located in Europe (63 members), 19% in Latin America and the Caribbean (40 members), 18% in Asia (37 members), and 14% in North America (28).

The remaining 19% of members are located in Africa (13) and Oceania (12), in addition to 14 global member organisations⁴.



³ As of 31 October 2023.

⁴ This includes global association observer members and Supporting Members.

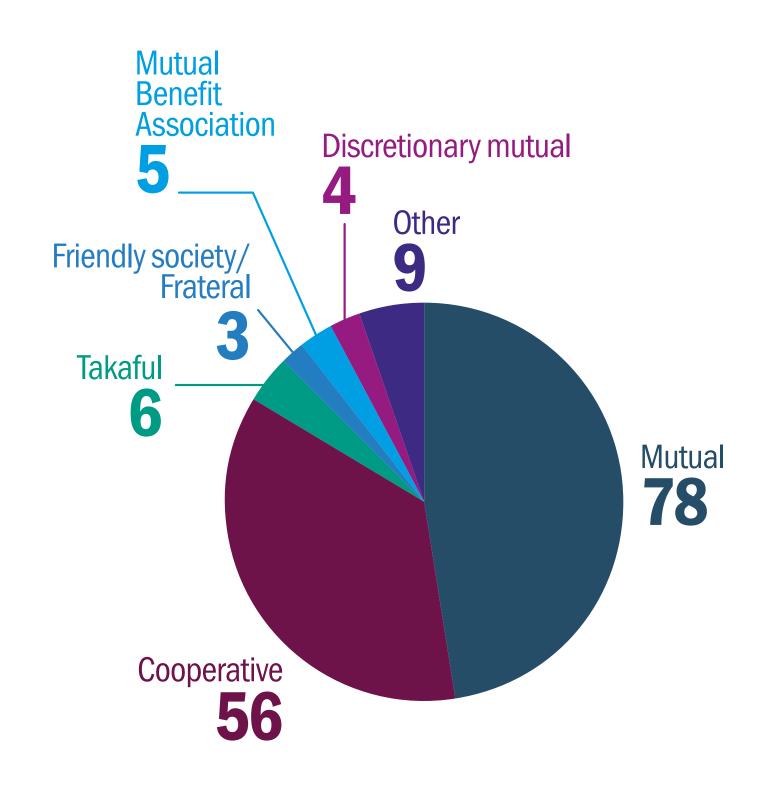
Types of member companies

Of the 161 ICMIF member companies writing insurance business⁵, the majority (83%) are either mutual or cooperative insurance companies. Forty-eight percent of these members (78) are structured as mutual insurers and 35% (56) are classified as cooperative insurance companies⁶.

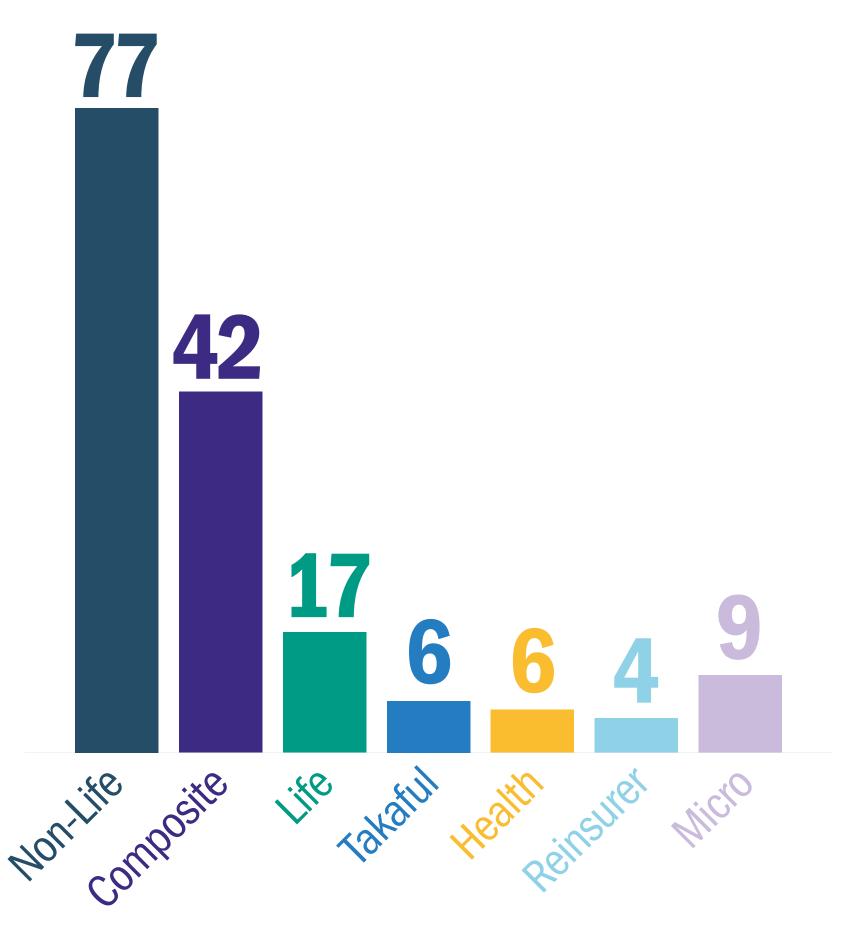
Other organisational structures represented within the ICMIF membership include non-profit insurers, Takaful insurers, friendly societies or fraternals, mutual benefit associations (MBAs), discretionary mutuals and reciprocal exchanges.

In terms of the type of insurance provided, 48% are non-life insurance companies and 11% are life insurance companies. A further 26% (42 members) are composite insurers. The remaining ICMIF members are classified as health insurers, reinsurers, Takaful, or microinsurance providers⁷.

ICMIF members by organisational structure



ICMIF members by type of insurer



⁵ This figure includes full member companies (ie, cooperative or mutual insurance companies) and risk-bearing associate member companies, such as Takaful associates and microinsurance organisations. The remaining 46 organisations within the ICMIF membership are classified as other associate or observer members, including: trade associations, development or educational organisations, non-profit insurance agencies, other cooperative/mutual organisations and Supporting Members.

⁶ Includes both mutual insurers and insurance cooperatives (in the legal form) and companies structured as stock insurers owned by a cooperative/mutual parent or holding company.

⁷ Note that some companies that are classified as health insurers or reinsurers also provide an amount of (direct) life and/or non-life insurance. Similarly, companies classified as life, non-life or composite companies may already write an amount of health and/or (assumed) reinsurance business.

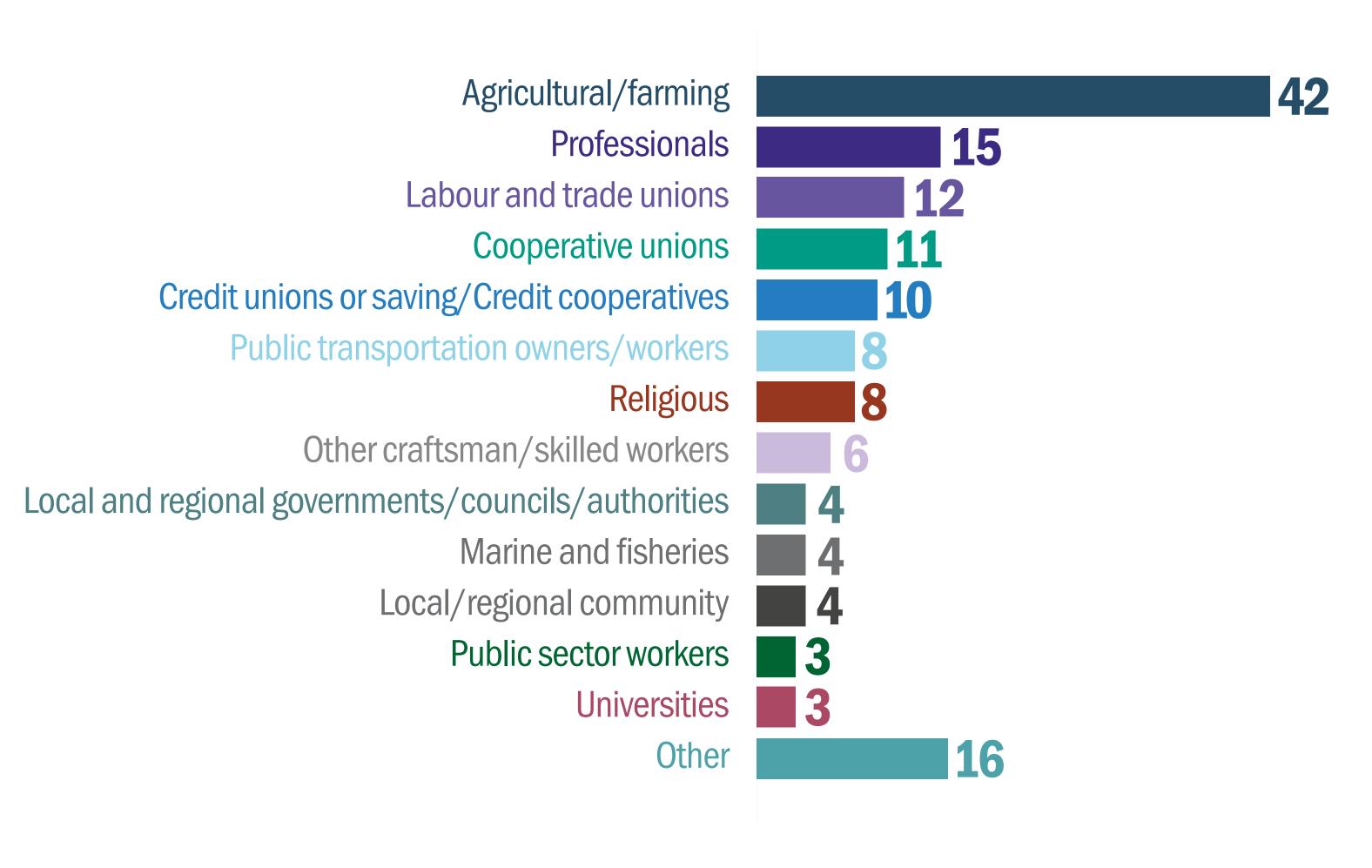
Affinity groups of members

A little under 91% (146) of ICMIF members⁸ are affiliated to a distinct affinity group. In total, there are more than 38 different affinity or common membership groups represented within the ICMIF membership. Agricultural and farming is the most prevalent affinity group amongst member companies, with 42 companies in this category.

There are 21 members closely affiliated to the wider cooperative movement, including 10 affiliated to credit union or saving cooperatives and 11 to other cooperative unions or associations.

Professional workers (including lawyers, doctors, teachers and graduates) were the affinity groups for 15 members. Trade/labour unions and workers or owners in the public transport sector were the next most popular affinity groups (12 and eight members respectively).

ICMIF members by affinity group



⁸ Refers to ICMIF members writing insurance business. For the remaining 15 members, there were no distinct affinity groups (present or historical) or common group of members/customers that these insurers served (or were originally founded to serve).

Premium income

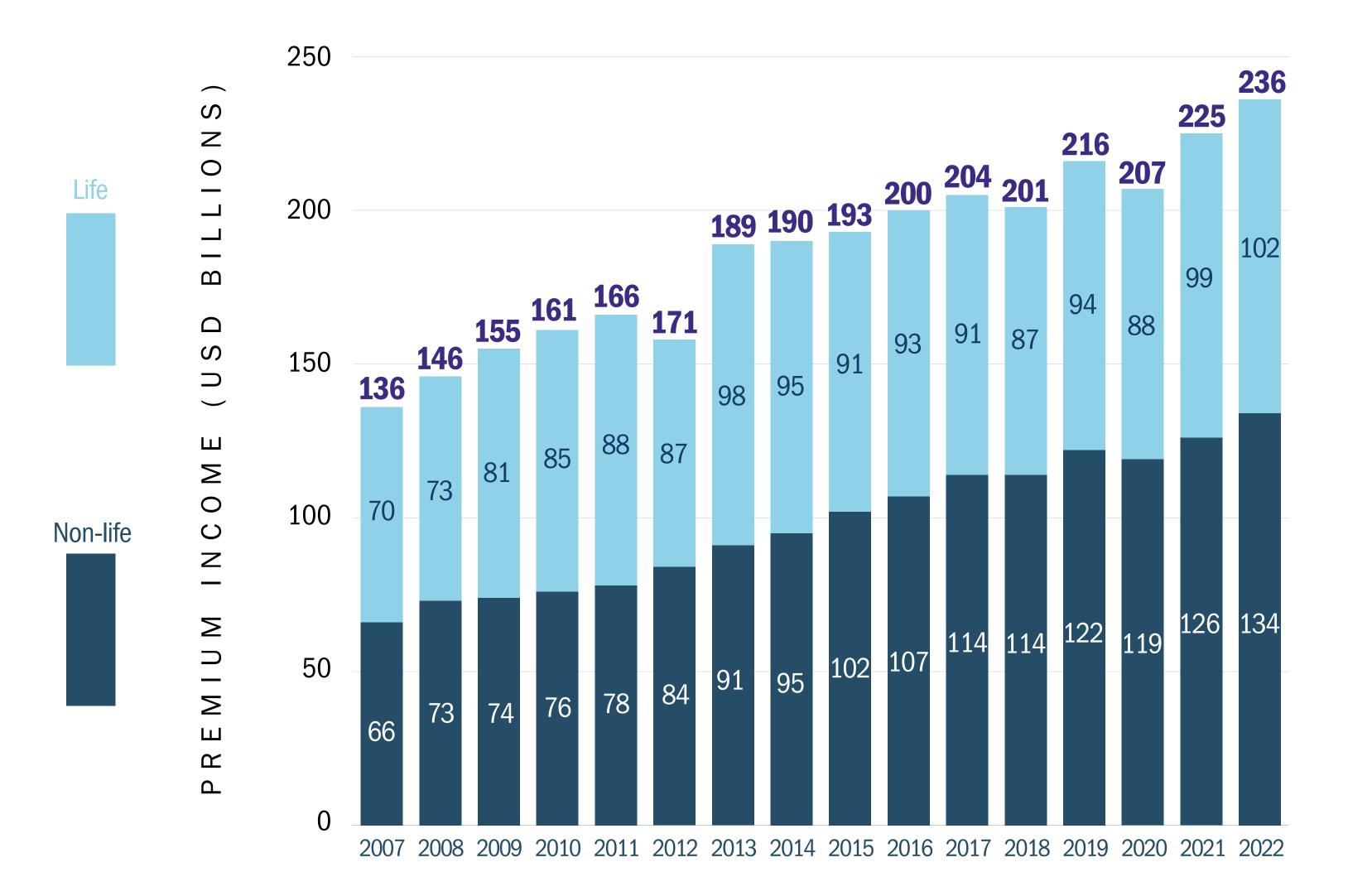
ICMIF members collectively wrote USD 236 billion in insurance premiums in 2022, of which 43% (USD 102 billion) was in life insurance and 57% (USD 134 billion) was in non-life insurance.

Members in Europe contributed 56% of the collective member premiums in 2022 (USD 133 billion). Twenty-four per cent of total premiums were written by members in Asia (USD 57 billion) and North American members accounted for 16% of total premium income (USD 37 billion).

Total premiums written by the ICMIF membership, as a collective, have increased in thirteen of the last fifteen years.⁹

| ICMIF members' total gross written premiums by region (USD) in 2022 | | | | |
|---|---------------|--|--|--|
| Europe | 133.1 billion | | | |
| Asia | 57.1 billion | | | |
| North America | 37.2 billion | | | |
| Latin America | 5.8 billion | | | |
| Oceania | 1.4 billion | | | |
| Africa | 1.4 billion | | | |
| Total | 235.9 billion | | | |

Global premium income of members



⁹ A constant exchange rate (from 31 December 2022) has been used for all previous years (unless otherwise stated), thereby eliminating the misleading effects of exchange rate fluctuations and thus ensuring accurate year-on-year comparisons.

Classes of ICMIF members' insurance business

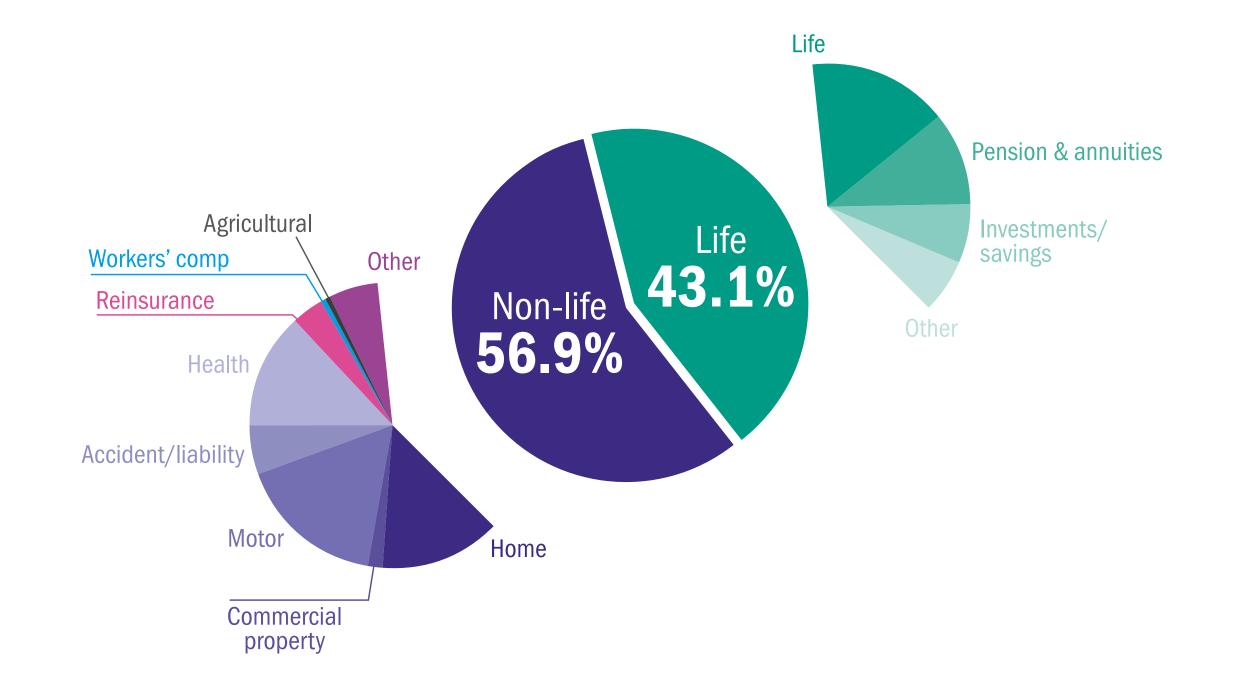
In 2022, non-life business accounted for the majority (57%) of ICMIF members' premium volume for the ninth successive year.

Motor products represented the majority of ICMIF members' non-life premiums at 27% (2017¹⁰: 28%), followed by health insurance products at 22% (2017: 19%). Home and commercial property insurance accounted for 25% of members' non-life business in 2022, a decrease from 32% in 2017.

Accident and liability products accounted for 9% of members' non-life premiums (2017: 10%), whilst 6% was attributed to reinsurance premiums (2017: 5%). The remaining 11% of members' non-life business came from other miscellaneous non-life insurance products including agricultural, marine, aviation, transport, and others.

Life business represented 43% of ICMIF members' premium income in 2022.

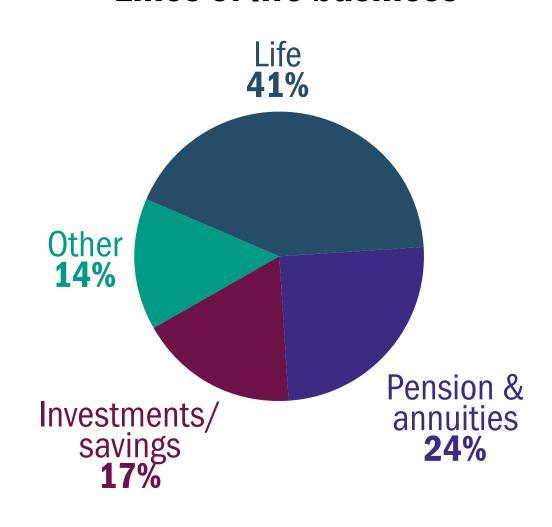
Traditional life insurance (or protection) sales contributed 41% of members' life premiums in 2022, down from 57% in 2017. Pension products accounted for 27% of members' life business written in 2022, an increase from 16% in 2017. Investment and savings policies represented 17% of life business in 2022 (2017: 17%), with the remaining 14% of mutual life premiums written in 2022 ascribable to other life insurance products, including income protection policies.



Lines of non-life business

Home Reinsurance Other **22**% Agricultural Commercial property 3% Workers' comp 1% Motor **27**% Health **22**% Accident/liability 9%

Lines of life business



¹⁰ The last year where comprehensive product lines analysis was available.

Non-life premiums by region

Motor insurance was the largest line of non-life business for members in Africa (34%) and Oceania (53%). Property insurance was by far the most dominant line of business for Asian members, accounting for 64% of non-life premiums written (2017: 72%). Health insurance was most prevalent in Europe and Latin America, contributing 30% and 44%, respectively.

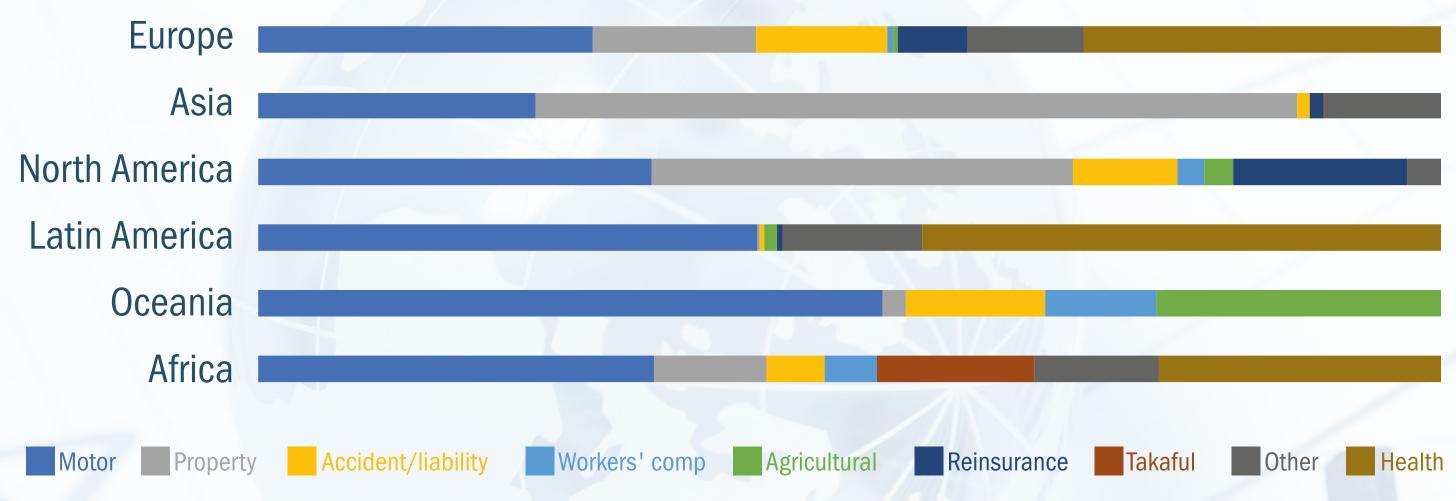
The highest proportion of agriculture premiums was written by members in Oceania (24%). North American members had the highest amount of assumed reinsurance business at 15% of their non-life portfolio.

Life premiums by region

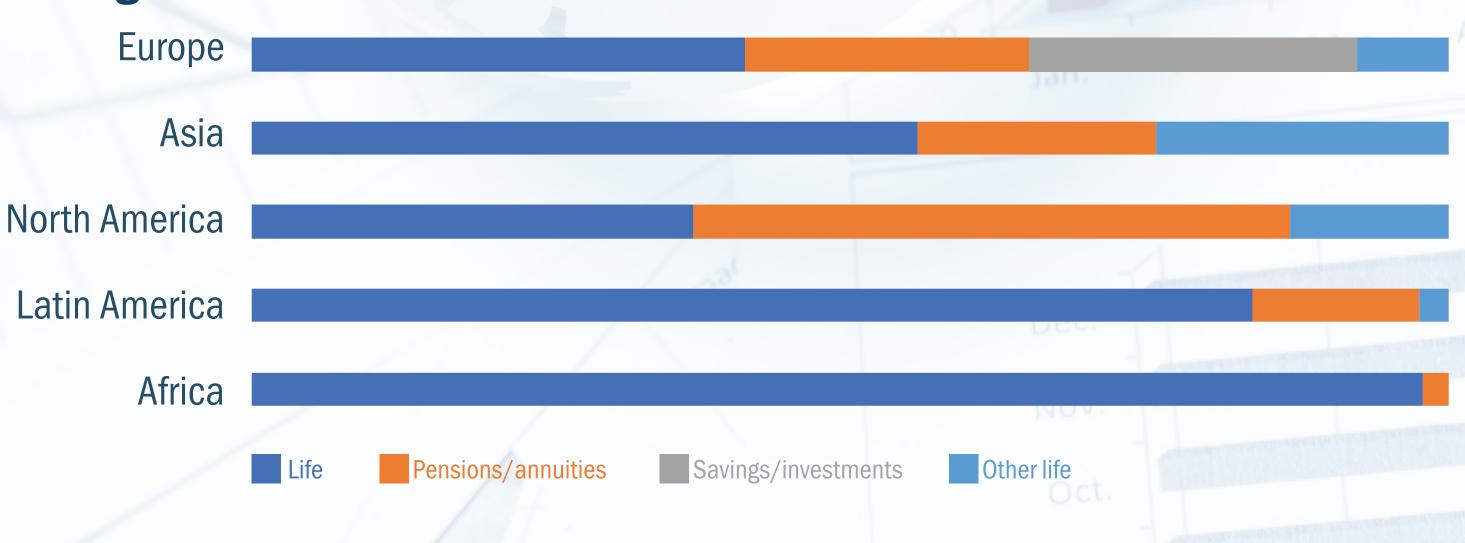
Traditional life policies continued as the most predominant line of life insurance written by members in all regions¹¹ in 2022. In Africa, it accounted for more than 97% of life policies sold by members and over 80% for members in Latin America. It was also the largest line of life business for members in Asia (56%), Europe (30%), and North America (37%).

Pension and annuity business was most prevalent for members in North America (50%), followed by a smaller proportion in Europe (28%) and Asia (20%). Investment and savings and health business were mostly written by European members (contribution to the regional total of 33%), with little business in these policies written elsewhere. Other life products made up 25% of Asian members' life portfolio, with a smaller contribution in other regions.





Life regional breakdown



¹¹ Oceania is not included in this analysis as only one of ICMIF's 11 members in the region wrote life business in 2022

Annual premium growth

ICMIF members' annual premium growth stood at 4.8% in 2022, comprising a 2.3% growth in life business and a 6.8% growth in non-life business.

In real US dollar terms, however, (not implementing a fixed exchange rate), ICMIF members' premium volume experienced a 7.1% contraction in 2022, as the US dollar strengthened against nearly every other major currency to levels not seen in decades¹². This strengthening has a pronounced impact when giving the collective membership's premium volume as around 95% of member premiums are not written in USD.

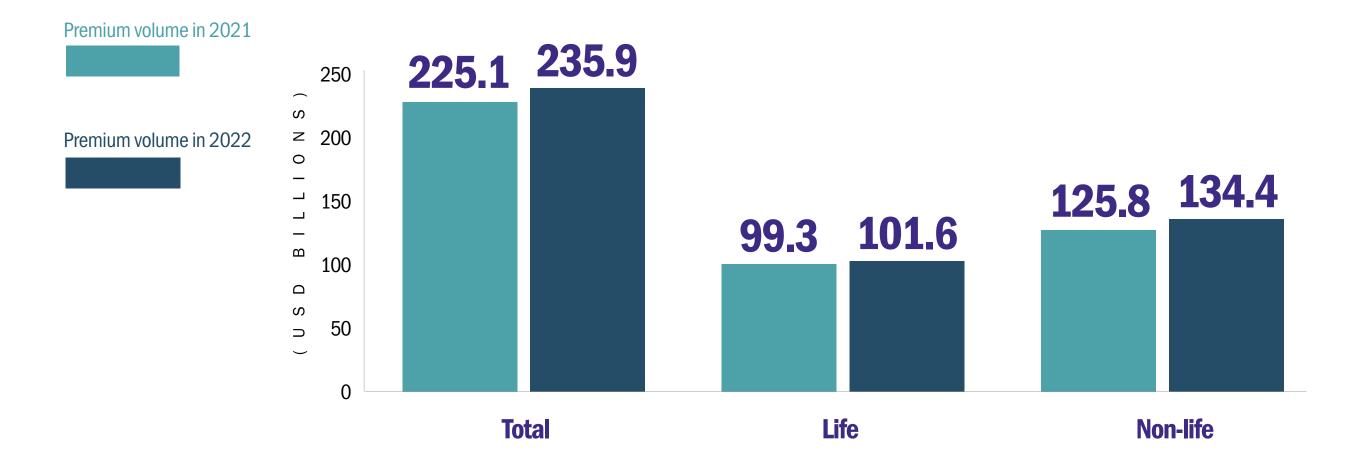
The majority of ICMIF members (59%) outperformed their national market's annual growth in 2022.

Long-term premium growth

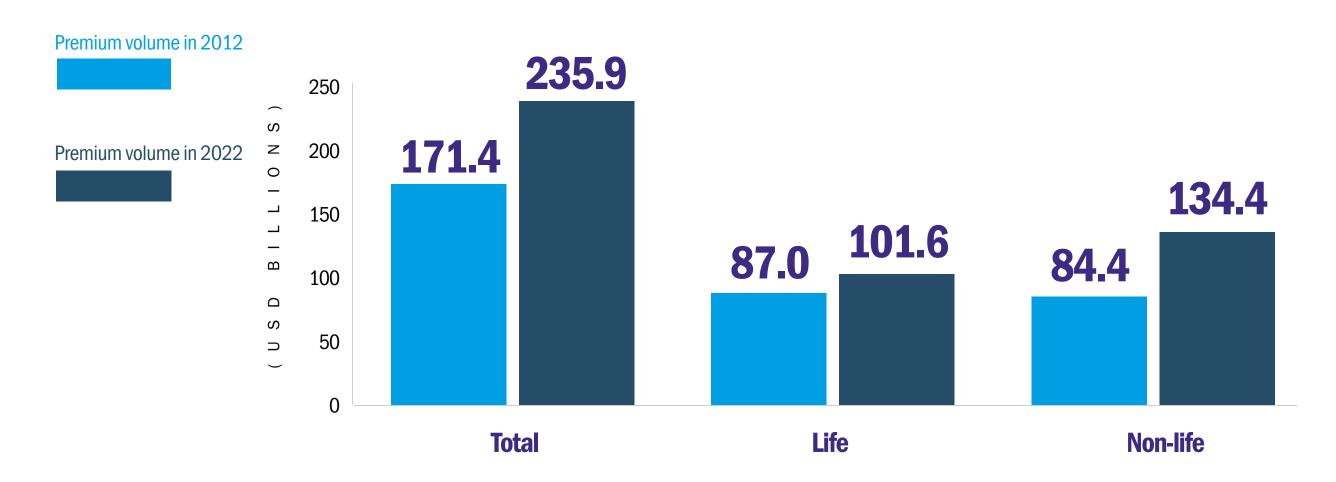
Over the last ten years, ICMIF members have increased their collective premium volume by 37.6%¹³, from USD 171 billion in 2012, to USD 236 billion in 2022.

In the life sector, members' premiums have increased by 16.7% since 2012, whilst growth of members' non-life premiums since 2012 stood at 59.1%

Annual growth in premium volume (2021-2022)



Ten-year growth in premium volume (2012-2022)



¹² J.P. Morgan, February 2023: Currency Volatility: Will a Strong US Dollar Return?

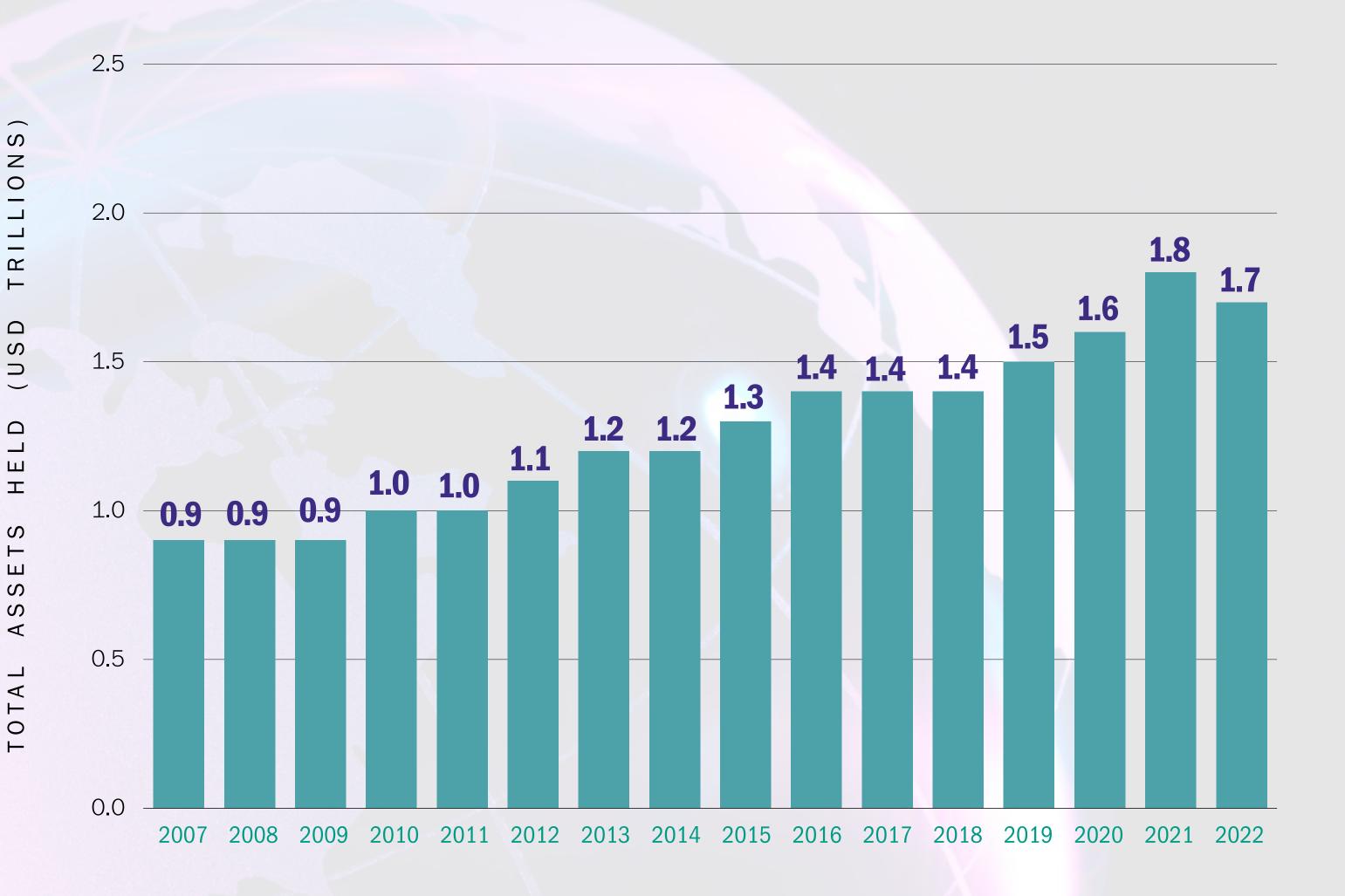
¹³ A constant exchange rate (from 31 December 2022) has been used for all previous years (unless otherwise stated), thereby eliminating the misleading effects of exchange rate fluctuations and thus ensuring accurate year-on-year comparisons.

Assets held by ICMIF members

The value of assets held by ICMIF members grew year-on-year between 2008 and 2021, before falling by 5.4% to USD 1.7 trillion in 2022 – a downturn indicative of historically challenging markets throughout a turbulent 2022.

The five largest members by assets held represented 56.2% of the total assets of the membership in 2022 (2021: 55.7%). In comparison, the five largest members by premiums written represented 46.8% of the total premium volume of the membership in 2022 (2021: 47.6%).

Further information on the assets of the ICMIF membership, specifically those aligned to sustainable investment frameworks, can be found in the recently published <u>ICMIF Members Sustainable</u>
<u>Investment Report 2023</u>.



Largest 50 ICMIF members by gross premium income (2022)

| | Member organisation | Country | Premiums USD '000s |
|----|---|-------------|-------------------------|
| | | | |
| 1 | Zenkyoren | Japan | 37,098,299 |
| 2 | Achmea | Netherlands | 22,215,793 |
| 3 | R+V | Germany | 19,665,318 |
| 4 | Aéma Groupe | France | 16,993,667 |
| 5 | Gruppo Unipol | Italy | 14,374,739 |
| 6 | Royal London | UK | 13,269,591 |
| 7 | Desjardins | Canada | 9,647,178 |
| 8 | HUK Coburg | Germany | 8,961,626 |
| 9 | Beneva | Canada | 5,330,992 |
| 10 | Thrivent | USA | 5,256,000 |
| 11 | Folksam | Sweden | 5,007,323 |
| 12 | La Mobilière | Switzerland | 4,755,134 |
| 13 | DEVK | Germany | 4,414,057 |
| 14 | Co-operators | Canada | 4,251,355 |
| 15 | MAIF | France | 4,233,459 |
| 16 | Kokumin Kyosai Coop | Japan | 4,064,231 |
| 17 | Nonghyup Life | South Korea | 3,933,053 |
| 18 | INCOME | Singapore | 3,339,935 ¹⁴ |
| 19 | Nonghyup Property & Casualty | South Korea | 3,254,428 |
| 20 | Länsförsäkringar | Sweden | 3,238,654 |
| 21 | Wawanesa | Canada | 3,200,958 |
| 22 | NFU Mutual | UK | 2,714,544 |
| 23 | Shelter Mutual Insurance Company | USA | 2,454,924 |
| 24 | EMC Insurance Companies | USA | 2,250,135 |
| 25 | P&V | Belgium | 1,997,742 |
| | | | |

| | Member organisation | Country | Premiums USD '000s |
|-----------|--------------------------------|--------------|--------------------|
| 26 | LocalTapiola | Finland | 1,856,471 |
| 27 | AmericanAg | USA | 1,555,949 |
| 28 | CO-OP Kyosai | Japan | 1,521,460 |
| 29 | Grupo Sancor Seguros | Argentina | 1,452,634 |
| 30 | Anadolu Sigorta | Turkey | 1,433,449 |
| 31 | Vaudoise Assurances | Switzerland | 1,370,920 |
| 32 | LV= | UK | 1,309,019 |
| 33 | Kyoei Fire & Marine | Japan | 1,254,701 |
| 34 | IFFCO-TOKIO | India | 1,051,836 |
| 35 | Seguros Unimed | Brazil | 928,918 |
| 36 | Grupo Asegurador La Segunda | Argentina | 838,962 |
| 37 | Promutuel | Canada | 816,607 |
| 38 | San Cristóbal Seguros | Argentina | 787,206 |
| 39 | Ecclesiastical | UK | 691,072 |
| 40 | Univé | Netherlands | 623,855 |
| 41 | RAC WA | Australia | 620,717 |
| 42 | NACUFOK | South Korea | 618,573 |
| 43 | Gore Mutual Insurance | Canada | 513,730 |
| 44 | Sygeforsikring "danmark" | Denmark | 507,758 |
| 45 | Fédérale Assurance | Belgium | 501,743 |
| 46 | LB Group | Denmark | 454,156 |
| 47 | Seguros Rivadavia | Argentina | 444,713 |
| 48 | GF Forsikring | Denmark | 410,382 |
| 49 | Pennsylvania Lumbermens Mutual | USA | 374,800 |
| 50 | PPS | South Africa | 366,790 |

¹⁴ Figure from financial year 2021.

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